

WALLIX MSSP

WALLIX solutions
for managed service providers



Control risk
and ensure the
security of your
network and its use
by your customers

The challenges of managed service providers

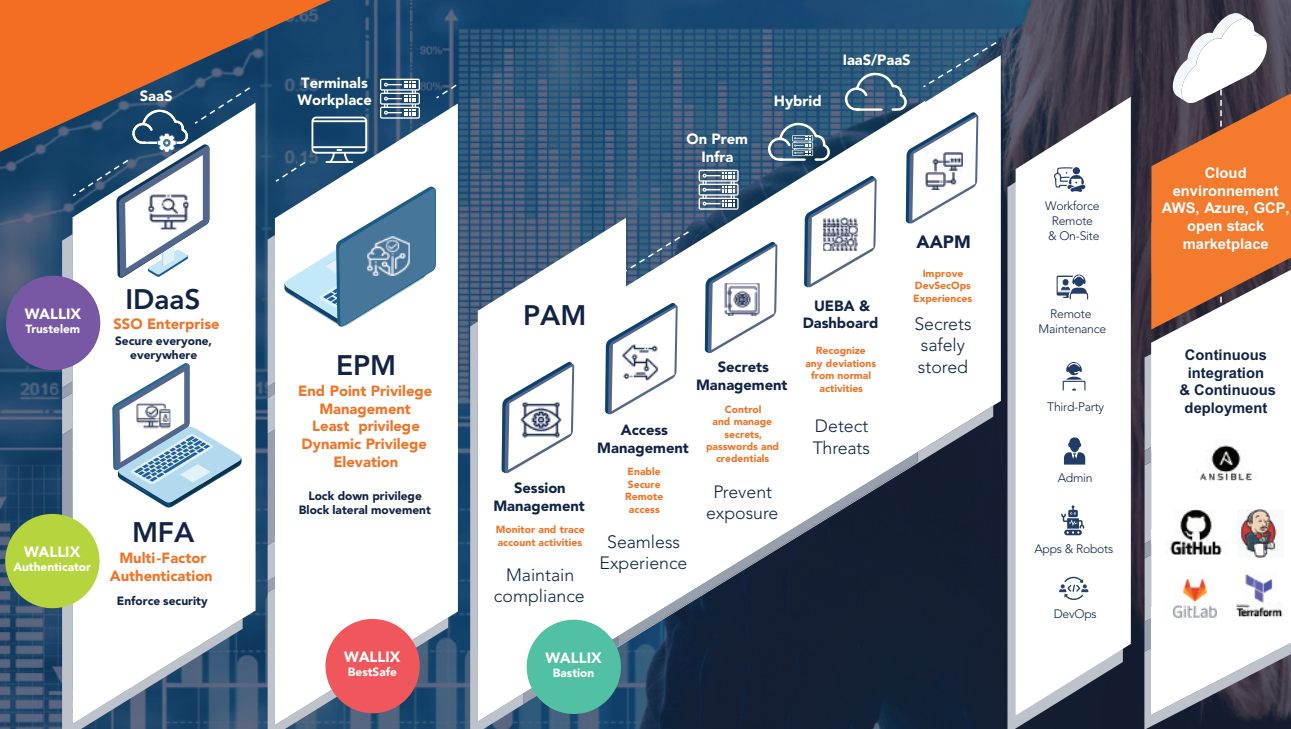
Today, managed service providers must respond to the new challenges posed by customers' evolution. Digital transformation both on-site and remote, opening corporate networks to a growing number of external service providers, and the increasingly strong integration between IT and production networks introduce many new security challenges that must be addressed by managed service providers when launching their new "cybersecurity-as-a-service" offerings.

Meanwhile, new vulnerabilities that expand the attack surface are constantly appearing, which remains an obstacle to the adoption of cloud services. Today, security is the number one concern for the majority of businesses. To reassure customers, managed service providers must therefore develop strong and proven cyber-resilience capabilities.

WALLIX offers a complete and integrated portfolio of IDENTITY and ACCESS control solutions to guarantee your safety and that of your customers

WALLIX
CYBERSECURITY SIMPLIFIED

Solutions that are quick to deploy,
easy to manage, scalable and,
of course, secure by design



Solutions

WALLIX solutions
meet managed
service providers'
specific technical
and business needs



WALLIX Bastion: Manage, monitor, and ensure traceability of privileged user access while securing passwords.



WALLIX BestSafe: Effectively manage and control privileges and maximize IT security in order to face malware and reduce the attack surface.



WALLIX Trustelem: Unify, simplify, and control user access to resources and applications while simplifying the user experience with our IdaaS service platform.



WALLIX Authenticator: Strong, multi-factor authentication solution to protect access to IT assets, applications, and data.

Granular	Our solutions strengthen and refine security at the application level, while maintaining restricted privileges at the user level.
Adaptive	Efficient personalized control with real-time monitoring and centralized management.
Multitenant	Thanks to the combination of manager access and a very strict separation of user groups within the Bastion.
OT Environments	
Ideally suited	By using the "universal tunneling" function, industrial protocols are encapsulated directly in an SSH tunnel allowing connections to PLCs, gateways, and other industrial components.
Directly hardened within production	Hardening of PLC stations thanks to our BestSafe solution.
Regulatory Compliance	
Sovereign hosting	Both your data and our data are confidentially hosted in European hosting centers (in accordance with the CLOUD Act).
Compliance with in force regulations	a. Legal: GDPR, NIS V1, NIS V2, LPM, PCI-DSS, PSF, HIPAA, HDS, SecNumCloud, C5... b. Technical Framework: ISO 27001/ ISO 27002/ 27017/ 27018, CSA, ISAE3402/ SSAE 16, SOC 2, NIST & Zero Trust Architecture.
Cost Optimization	
Ease of integration	We ensure the interoperability of our solutions with a solid ecosystem of technological partners. To supplement your consulting and integration expertise, you also have the option of reselling WALLIX services, individually or jointly, or simply to provide your own services.
Quick deployment	Our Bastion solution is an integrated platform under Linux. It can be deployed without interrupting workflows in a customer environment or in the cloud (AWS, Azure, GCP, open stack marketplace,) through a hypervisor console (HyperV, VMWare). The security of the endpoints is ensured at the OS level (Kernel). Trustelem is a SAAS platform, the implementation of which is fast and scalable and our BestSafe solution, thanks to an innovative portal, allows simplified and automatic application deployments.
Billing flexibility	We offer an investment model in the form of monthly or annual Capex or Opex.

Advantages

WALLIX has also developed a tool library to help you launch your new security services to market faster and generate compelling proposals.

Increase your income	Effectively and profitably increase the potential of recurring revenues thanks to the creation of integrated service offers.
Develop and support your marketing actions	Access marketing development funds to improve your company's visibility, reach your new target markets, generate leads, convince customers, and close sales.
Prove the added value of the services created from our solutions	Through our on-demand demo platform, we can help you go further and make your customers dive into an immersive experience. This will allow you to innovate every day in terms of services in the face of your customers' constant fear of a cyber threat.
Adapt your speech to your customers	By knowing the industry in which your customers operate, we can contextualize our expertise as closely as possible to their needs.
Benefit from our experts	Rely on WALLIX cybersecurity experts to audit, design, set up, implement, and maintain WALLIX identity and access security solutions.

Today more than ever, managed service providers are being asked to offer cost-effective security services to support their customers' digital transformation. WALLIX solutions are one of the key elements to effectively meet this challenge, allowing companies to maintain the expected efficiency and flexibility without compromising their security.

WALLIX secures your digital future



A software company providing cybersecurity solutions, WALLIX is the European specialist in Identity and Access Security. WALLIX's unified solutions portfolio enables companies to respond to today's data protection challenges. WALLIX solutions guarantee detection of and resilience to cyberattacks, which enables business continuity. The solutions also ensure compliance with regulatory requirements regarding access to IT infrastructures and critical data. The portfolio of unified solutions is distributed through a network of more than 180 resellers and integrators worldwide. Listed on Euronext (ALLIX), WALLIX supports more than 1,200 organizations in securing their digital transformation. WALLIX is a founding member of the HEXATRUST group and has been included in the Futur40, the first ranking of

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