

WALLIX ACADEMY

Launch of a New Training Program



A community of certified experts to meet the full range of customers' and partners' cybersecurity needs

A European developer of cybersecurity software, WALLIX protects companies' identities, access, and data to ensure the security of their digital transformation. With a strategy based on innovation, agility, and an ability to meet market expectations, WALLIX offers a suite of solutions adapted to customers' specific needs:

- **WALLIX Bastion** / Privileged Access Management (PAM)
- **WALLIX BestSafe** / Endpoint privilege management (EPM)
- **WALLIX Trustelem** / Identity management (SSO-IdaaS)
- **WALLIX Authenticator** / Multi-factor authentication (MFA)

WALLIX solutions are designed for seamless integration into organizations' IT infrastructures and to ensure compliance with the latest cybersecurity standards. WALLIX distributes its solutions through a worldwide network of highly-trained and certified partners with extensive knowledge of our complete portfolio.

In addition to training courses, WALLIX's Customer Success team guarantees support for its partners and end users to help them optimize their use of the solutions. And WALLIX's support delivers a high level of satisfaction, with a support contract renewal rate of 96%.

WALLIX ACADEMY: A training center to create a community of WALLIX experts

WALLIX Academy is dedicated to training customers and partners to best leverage their WALLIX products, and to creating and running a community of certified members, the WALLIX Club.

WALLIX is launching a new multi-level and multi-channel training program tailored to the needs of different users to help them master the full range of solutions. Discover new training courses each month!

For partners:

New e-learning certification training courses

These new certification courses are conducted via an e-learning format, enabling our partners to enhance their skills freely and according to their individual knowledge needs, be it sales or pre-sales.

• WALLIX Sales Professional | WSP

These training courses, each comprised of several modules, are intended for the sales teams of reseller partners who wish to understand WALLIX's product offerings and promote them to their customers.

WALLIX Sales Professional PAM | **WSP-P (Bastion)**
WALLIX Sales Professional IDaaS | **WSP-I (Trustelem)**
WALLIX Sales Professional EPM | **WSP-E (BestSafe)**
WALLIX Sales Professional MFA | **WSP-M (Authenticator)**

• WALLIX Sales Engineer | WSE

These training courses, each comprised of several modules, are intended for the pre-sales teams and consultants of reseller partners who wish to promote and provide technical demonstrations of WALLIX's products to their customers.

WALLIX Sales Engineer PAM | **WSE-P (Bastion)**
WALLIX Sales Engineer IDaaS | **WSE-I (Trustelem)**
WALLIX Sales Engineer EPM | **WSE-E (BestSafe)**
WALLIX Sales Engineer MFA | **WSE-M (Authenticator)**

Table of WSP and WSE e-learning training courses

	PAM	IDaaS	EPM	MFA
e-learning*	WALLIX Bastion	WALLIX Trustelem	WALLIX BestSafe	WALLIX Authenticator
Certification training WALLIX Sales Professional - WSP	Q3	Q4	Q4	Q3
Certification training WALLIX Sales Engineer - WSE	Q3	Q4	Q4	Q4

* Training reserved for partners

For operating and maintaining WALLIX solutions:

In-person or remote certification training

Intended for engineers and technicians working with WALLIX's end users and reseller partners, multiple in-person and remote certification courses enable them to fully understand the entire range of WALLIX's product offerings.

• WALLIX Certified Administrator | WCA - Bastion

Intended for engineers and technicians working with WALLIX's end users and reseller partners who want to better understand the WALLIX Bastion solution and be able to manage it in their day-to-day activities.

• WALLIX Certified Professional | WCP

Intended for engineers and technicians working with WALLIX end users and reseller partners, this training course aims to help master the configuration, deployment and administration of the WALLIX solution.

WALLIX Certified Professional PAM | **WCP-P (Bastion)**

WALLIX Certified Professional IDaaS | **WCP-I (Trustelem)**

WALLIX Certified Professional EPM | **WCP-E (BestSafe)**

• WALLIX Certified Expert | WCE

This training course is intended for engineers working with reseller partners and end users who wish to achieve advanced deployments of the WALLIX solution.

WALLIX Certified Expert PAM | **WCE-P (Bastion)**

WALLIX Certified Expert IDaaS | **WCE-I (Trustelem)**

WALLIX Certified Expert EPM | **WCE-E (BestSafe)**

• WALLIX Certified Instructor | WCI

Prerequisite: This training course requires WCP and WCE certification. It is required for partners who wish to obtain the WALLIX Training Service Certified Label.

To obtain the WALLIX Training Service Certified Label and become a Training Center, partners must have at least one WCI-certified staff member. (Refer to the WALLIX Training Service Certified Label guide.)

WALLIX Certified Instructor PAM | **WCI-P (Bastion)**

WALLIX Certified Instructor IDaaS | **WCI-I (Trustelem)**

WALLIX Certified Instructor EPM | **WCI-E (BestSafe)**

Table of in-person or remote WCA, WCP, WCE and WCI training courses

	PAM	IDaaS	EPM
In person / remote	WALLIX Bastion	WALLIX Trustelem	WALLIX BestSafe
Certification training WALLIX Certified Administrator - WCA	●		
Certification training WALLIX Certified Professional - WCP	●	●	Q4
Certification training WALLIX Certified Expert - WCE	●	2021 - Q1	2021 - Q1
Certification training WALLIX Certified Instructor - WCI*	●		

* Training reserved for partners

Join the WALLIX CERTIFIED CLUB

Becoming certified on WALLIX solutions also entitles you to become a member of the WALLIX Certified Club, and gives you access to exclusive benefits:

- Access to technical information via our support & services portal
- Previews of new WALLIX solutions
- Sharing best practices with Experts
- Exchange of feedback among peers
- Participation in WALLIX Club webinars and events

CONTACT

- To view the dates of the training sessions and to sign up:

<https://www.wallix.com/wallix-academy/>

- For more information on any of the training courses, contact: academy@wallix.com

about WALLIX

WALLIX is a European software company providing cybersecurity solutions which protect Enterprise identities, access and data, for a secure digital transformation and digital future. Specialized in the governance of privileged accounts and responding to regulatory developments, WALLIX offers solutions to protect against cyber threats linked to stolen credentials and misappropriated privileges.

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